# First Habib Income Fund

# First Habib Stock Fund



# **Quarterly Report**

September 2010



# Habib Asset Management Limited

(An Associate Company of Bank AL Habib Ltd.)

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# FIRST HABIB INCOME FUND First Quarterly Report September 2010

### FUND'S INFORMATION

# **Management Company**

Habib Asset Management Limited

### **Board of Directors of the Management Company**

Mr. Ali Raza D. Habib Chairman Mr. Imran Azim Chief Executive Mr. Mohammad Ali Jameel Director Mr. Mansoor Ali Director

### **CFO and Company Secretary**

Chief Financial Officer / Mr. Muhammad Shakeel Musani Company Secretary

# **Audit Committee**

Mr. Mohammad Ali Jameel Chairman Mr. Ali Raza D. Habib Member Mr. Mansoor Ali Member

### Auditors

KPMG Taseer Hadi & Co. A.F Ferguson & Co. Chartered Accountants Chartered Accountants State Life Building, 1-C, Shiekh Sultan Trust Building No.2, Beaumont Road, Karachi.

### Trustee

Central Depository Company of Pakistan Limited CDC House, 99-B, Block 'B', S.M.C.H.S, Main Shahra-e-Faisal, Karachi.

# Bankers to the Fund

Bank AL Habib Limited Bank Alfalah Limited JS Bank Limited NIB Bank Limited Habib Metropolitan Bank Limited I.I. Chundrigar Road, Karachi.

**Internal Auditors** 

# Registrar

Gangjees Registrar Services (Pvt.) Limited 516, Clifton Centre, Block-5, Khayaban-e-Roomi, Clifton, Karachi.

### Legal Advisor

Mohsin Tayebaly & Co. Barristers & Advocates, 2nd Floor, DIME Centre, BC-4, Block 9, Kehkashan, Clifton, Karachi.

Registered Office: 1st Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi-75530

# **DIRECTORS' REPORT**

The Directors of Habib Asset Management Limited are pleased to present the condensed financial statements of First Habib Income Fund (FHIF), for the quarter ended September 30, 2010.

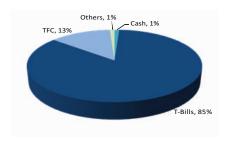
#### **Fund's Performance**

The net assets of the Fund increased from Rs.1, 695.46 million to Rs.1, 835.09 million during the first quarter of the year ending June 30, 2011. The Net Assets Value (NAV) per Unit of the Fund which was Rs.100.03 (ex-distribution) at the start of the year improved to Rs. 102.37 as at September 30, 2010. The Fund earned net income of Rs. 41.95 million during the quarter which comprised mainly of income from government securities (T-Bills) of Rs. 42.25 million, from Term Finance Certificates of Rs. 11.93 million and from bank deposits of Rs. 2.67 million.

### **Dividend Distribution**

The Board of Directors has approved interim cash dividend of Rs. 2.25 per Unit for Unit holders having 'C' class of Units and 2.2457 Bonus Units for every 100 Units for other Unit Holders. The Bonus Units have been issued on ex-dividend Net Asset Value (NAV) of Rs.100.19 per Unit. The distribution shall result in payment of Rs. 40.33 million in cash and Rs.40.25 million by way of issuing bonus Units.

### **Asset Allocation**



### **Future Outlook**

The future outlook appears uncertain with the looming problems such as devastation of floods, rising inflation and other issues relating to economy and also on political front. The positive side is the increase in home remittances and stable export performance. With the increase in discount rate, the yields on T-Bills have improved, resulting hopefully better return on our investments during the year.

#### Acknowledgment

We are indeed thankful to our valued investors who have placed their faith and confidence by investing in the First Habib Income Fund. We wish to thank the Securities & Exchange Commission of Pakistan, Central Depository Company (CDC) as Trustee and Lahore Stock Exchange for their continuous support. We also wish to appreciate all the staff members of the Management Company for their dedication and hard work.

On behalf of the Board of Habib Asset Management Limited

Ali Raza D. Habib Chairman

# CONDENSED INTERIM STATEMENT OF ASSET AND LIABILITIES AS AT 30 SEPTEMBER 2010

Assets	Note	(Unaudited) 30 September 2010 (Rupees	(Audited) 30 June 2010 in '000)	
Bank balances	5	18,378	164,847	
Investments	6	1,816,812	1,570,925	
Certificate of investments and deposits	7	1,010,012	3,375	
Income receivable	8	7,081	20,121	
Advances, deposits, prepayments and other receivables	9	2,630	2,600	
Preliminary expenses and floatation costs	,	873	1,005	
Total assets		1,845,774	1,762,873	
Liabilities Payable to Habib Asset Management Limited - Management Company		2,240	2,237	
Payable to Central Depository Company of Pakistan Limited -		2,240	2,237	
Trustee		231	232	
Payable to Securities and Exchange Commission of Pakistan		332	1,408	
Payable against redemption of units				
Workers' Welfare Fund	10	-	56,668	
	10	6,797	5,941	
Accrued expenses and other liabilities		1,077	924	
Total liabilities		10,677	67,410	
Net assets		1,835,097	1,695,463	
Unit holders' funds (as per statement attached)		1,835,097	1,695,463	
		(Number	of units)	
Number of units in issue		17,926,326	16,536,076	
		(Rupees)		
Net asset value per unit		102.37	102.53	

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT (UNAUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

Name		Quarter ended		
Income           Profit on bank deposits         2,675         15,586           Income from Term Finance Certificates         11,930         18,962           Income from Certificate of Investments and Deposits         49         959           Income on Government Securities         400         3,266           Income from Placements         400         3,266           Income on Reverse Repo Transactions         -         749           (Loss)/ gain on sale of investments         (1,290)         3,098           Urrealised (diminution) on investments at fair value through profit or loss         (3,551)         (3,457)           Total income         52,469         65,184           Expenses         Expenses         8           Remuneration of Habib Asset Management         6,633         7,522           Remuneration of Central Depository Company of Pakistan         1         75           Limited - Trustee         694         754           Annual fee - Securities and Exchange Commission of Pakistan         331         376           Brokerage         93         245           Settlement and bank charges         91         48           Annual fising fee         10         7           Auditors' remuneration         86 </th <th></th> <th></th> <th></th>				
Income         2,675         15,586           Profit on bank deposits         11,930         18,962           Income from Term Finance Certificates         11,930         18,962           Income from Certificate of Investments and Deposits         49         959           Income on Government Securities         400         3,266           Income on Reverse Repo Transactions         -         749           (Loss)/ gain on sale of investments         (1,290)         3,098           Unrealised (diminution) on investments at fair value through profit or loss         (3,551)         (3,457)           Total income         52,469         65,184           Expenses         8         7,522           Remuneration of Habib Asset Management         8         6,633         7,522           Remuneration of Central Depository Company of Pakistan         331         376           Limited - Trustee         694         754           Annual fee - Securities and Exchange Commission of Pakistan         331         376           Brokerage         93         245           Settlement and bank charges         91         48           Annual fee - Securities and Exchange Commission of Pakistan         312         12           Brokerage         93         24				
Profit on bank deposits         2,675         15,586           Income from Term Finance Certificates         11,930         18,962           Income from Certificate of Investments and Deposits         49         959           Income on Government Securities         42,256         26,021           Income from Placements         400         3,266           Income on Reverse Repo Transactions         -         749           (Loss)/ gain on sale of investments         (1,290)         3,098           Unrealised (diminution) on investments at fair value through         52,469         65,184           Expenses           Remuneration of Habib Asset Management         52,469         65,184           Expenses         8         7,522           Remuneration of Central Depository Company of Pakistan         1         7,522           Remuneration of Central Depository Company of Pakistan         331         376           Limited - Trustee         694         754           Annual fee - Securities and Exchange Commission of Pakistan         331         376           Brokerage         91         48           Annual listing fee         10         7           Auditors' remuneration         86         94           Amortisation of prelimi	Income	(Rupees i	n 000)	
Income from Term Finance Certificates   11,930   18,962   Income from Certificate of Investments and Deposits   49   959   1000   100		2.675	15 586	
Income from Certificate of Investments and Deposits   49   959   1     Income on Government Securities   42,256   26,021     Income from Placements   400   3,266     Income on Reverse Repo Transactions   - 749     (Loss)/ gain on sale of investments   (1,290)   3,098     Unrealised (diminution) on investments at fair value through profit or loss   (3,551)   (3,457)     Total income   52,469   65,184      Expenses		,		
Income on Government Securities		,	,	
Income from Placements	*	42,256		
Income on Reverse Repo Transactions	Income from Placements	,	,	
(Loss)/ gain on sale of investments         (1,290)         3,098           Unrealised (diminution) on investments at fair value through profit or loss         (3,551)         (3,457)           Total income         52,469         65,184           Expenses         Remuneration of Habib Asset Management         Limited - Management Company         6,633         7,522           Remuneration of Central Depository Company of Pakistan         Limited - Trustee         694         754           Annual fee - Securities and Exchange Commission of Pakistan         331         376           Brokerage         93         245           Settlement and bank charges         91         48           Annual listing fee         10         7           Auditors' remuneration         86         94           Amortisation of preliminary expenses and floatation costs         132         132           Legal expenses         63         12           Mutual fund rating fee         44         13           Provision against debt securities         2,969         3,252           Workers' Welfare Fund         856         -           Total expenses         12,056         12,455           40,413         52	Income on Reverse Repo Transactions	-	,	
Total income   (3,551) (3,457)   (5,184)   (	•	(1,290)	3,098	
Expenses         52,469         65,184           Expenses         Remuneration of Habib Asset Management         6,633         7,522           Remuneration of Central Depository Company of Pakistan         6,633         7,522           Remuneration of Central Depository Company of Pakistan         331         376           Limited - Trustee         694         754           Annual fee - Securities and Exchange Commission of Pakistan         331         376           Brokerage         93         245           Settlement and bank charges         91         48           Annual listing fee         10         7           Auditors' remuneration         86         94           Amortisation of preliminary expenses and floatation costs         132         132           Legal expenses         63         12           Mutual fund rating fee         44         13           Priorision against debt securities         2,969         3,252           Workers' Welfare Fund         856         -           Total expenses         12,056         12,455           40,413         52,729           Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed         1,536         (267)	Unrealised (diminution) on investments at fair value through			
Expenses   Remuneration of Habib Asset Management   Limited - Management Company   6,633   7,522   Remuneration of Central Depository Company of Pakistan   Limited - Trustee   694   754   Annual fee - Securities and Exchange Commission of Pakistan   331   376   876	profit or loss	(3,551)	(3,457)	
Remuneration of Habib Asset Management Limited - Management Company Remuneration of Central Depository Company of Pakistan Limited - Trustee Annual fee - Securities and Exchange Commission of Pakistan Brokerage Settlement and bank charges Annual listing fee Annual listing fee Anotisation of preliminary expenses and floatation costs Legal expenses Mutual fund rating fee Printing charges Frovision against debt securities Workers' Welfare Fund  Total expenses Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed  Anotisation of Pakistan  6,633 7,522  694 754 754 754 895 895 893 245 891 48 886 991 48 886 994 Amortisation of preliminary expenses and floatation costs 1132 132 132 132 132 132 132 132 132 13	Total income			
Remuneration of Habib Asset Management Limited - Management Company Remuneration of Central Depository Company of Pakistan Limited - Trustee Annual fee - Securities and Exchange Commission of Pakistan Brokerage Settlement and bank charges Annual listing fee Annual listing fee Anotisation of preliminary expenses and floatation costs Legal expenses Mutual fund rating fee Printing charges Frovision against debt securities Workers' Welfare Fund  Total expenses Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed  Anotisation of Pakistan  6,633 7,522  694 754 754 754 895 895 893 245 891 48 886 991 48 886 994 Amortisation of preliminary expenses and floatation costs 1132 132 132 132 132 132 132 132 132 13				
Limited - Management Company       6,633       7,522         Remuneration of Central Depository Company of Pakistan       694       754         Limited - Trustee       694       754         Annual fee - Securities and Exchange Commission of Pakistan       331       376         Brokerage       93       245         Settlement and bank charges       91       48         Annual listing fee       10       7         Auditors' remuneration       86       94         Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,956       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)	•			
Remuneration of Central Depository Company of Pakistan       694       754         Limited - Trustee       694       754         Annual fee - Securities and Exchange Commission of Pakistan       331       376         Brokerage       93       245         Settlement and bank charges       91       48         Annual listing fee       10       7         Auditors' remuneration       86       94         Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)			<b>5.500</b>	
Limited - Trustee       694       754         Annual fee - Securities and Exchange Commission of Pakistan       331       376         Brokerage       93       245         Settlement and bank charges       91       48         Annual listing fee       10       7         Auditors' remuneration       86       94         Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)	2 1 1	6,633	7,522	
Annual fee - Securities and Exchange Commission of Pakistan       331       376         Brokerage       93       245         Settlement and bank charges       91       48         Annual listing fee       10       7         Auditors' remuneration       86       94         Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)	1 1 1			
Brokerage       93       245         Settlement and bank charges       91       48         Annual listing fee       10       7         Auditors' remuneration       86       94         Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)				
Settlement and bank charges       91       48         Annual listing fee       10       7         Auditors' remuneration       86       94         Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)	e e			
Annual listing fee       10       7         Auditors' remuneration       86       94         Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)	e e e e e e e e e e e e e e e e e e e			
Auditors' remuneration       86       94         Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)	<u>c</u>			
Amortisation of preliminary expenses and floatation costs       132       132         Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)	č	1	-	
Legal expenses       63       12         Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)			-	
Mutual fund rating fee       44       13         Printing charges       54       -         Provision against debt securities       2,969       3,252         Workers' Welfare Fund       856       -         Total expenses       12,056       12,455         40,413       52,729         Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed       1,536       (267)			_	
Printing charges         54         -           Provision against debt securities         2,969         3,252           Workers' Welfare Fund         856         -           Total expenses         12,056         12,455           40,413         52,729           Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed         1,536         (267)	· .			
Provision against debt securities         2,969         3,252           Workers' Welfare Fund         856         -           Total expenses         12,056         12,455           40,413         52,729           Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed         1,536         (267)	•		13	
Workers' Welfare Fund         856         -           Total expenses         12,056         12,455           40,413         52,729           Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed         1,536         (267)	· ·		2 252	
Total expenses 12,056 12,455 40,413 52,729  Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed 1,536 (267)	<u> </u>	1 ' 11	3,232	
Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed 1,536 (267)			12.455	
Net element of income /(loss) and capital gain/ (loss) included in prices of units issued less those in units redeemed 1,536 (267)	Total expenses			
included in prices of units issued less those in units redeemed 1,536 (267)		40,413	32,727	
in units redeemed 1,536 (267)	Net element of income /(loss) and capital gain/ (loss)			
	included in prices of units issued less those			
Net income for the period         41,949         52,462	in units redeemed	1,536	(267)	
	Net income for the period	41,949	52,462	

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	Quarter ended 30 September			
	2010	2009		
	(Rupees in	1 '000)		
Net income for the period	41,949	52,462		
Other comprehensive income / (loss) for the period	-	-		
Total comprehensive income for the period	41,949	52,462		

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UNAUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	Quarter ended 30 September			
	2010	2009		
	(Rupees in '000)			
Undistributed income/ (loss) brought forward	41,856	36,466		
Final cash dividend for class 'C' unit holders @ Rs. 2.10/- per unit and bonus units @ 2.0989/- for class 'A' and 'B' unit holders for every 100 units held as at 30 June 2009	-	(35,602)		
Final cash dividend for class 'C' unit holders @ Rs. 2.50/- per unit and bonus units @ 2.4993/- for class 'A' and 'B' unit holders for every 100 units				
held as at 30 June 2010	(41,340)	-		
Net income income for the period	41,949	52,462		
Undistributed income/ (loss) carried forward	42,465	53,326		

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	•	er ended ember 2010	Quarter ended 30 September 2009		
	Units	(Rupees in '000)	Units	(Rupees in '000)	
Net assets at the beginning of the year	16,536,076	1,695,463	16,952,168	1,731,680	
Amount received on sale of units	3,054,865	309,461	4,609,546	466,155	
Amount paid on redemption of units	(1,862,811)	(188,725)	(2,475,110)	(252,985)	
	1,192,054	120,736	2,134,436	213,170	
Element of (income)/loss and capital (gains)/ loss included in prices of units issued less those in units redeemed	-	(1,536)	-	267	
Issue of bonus units on 5 July 2010 @ 2.4993 units for Class 'A' and 'B' unit holder for every 100 units held on 30 June 2010	198,196	-	-	-	
Issue of bonus units on 4 July 2009 @ 2.0989 units for Class A' and 'B' unit holder for every 100 units held on 30 June 2009		-	133,852	-	
Final cash dividend for class 'C' unit holder @ Rs. 2.5 per unit	-	(21,515)	-	-	
Final cash dividend for class 'C' unit holder @ Rs. 2.1 per unit				(22,207)	
Net income for the period	-	41,949	-	52,462	
Net assets at the end of the period	17,926,326	1,835,097	19,220,456	1,975,372	

The annexed notes 1 to 14 form an integral part of these financial statements.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	Quarter ended 30 September	
	2010	2009
	(Rupees in	'000)
CASH FLOW FROM OPERATING ACTIVITIES		
Net income for the period	41,949	52,462
Adjustments for non-cash items		
Unrealised (appreciation) / diminution on investments at fair		
value through profit or loss - net	3,551	3,457
Workers' Welfare Fund	856	-
Net element of loss / (income) and capital loss / (gain) included in		
prices of units issued less those in units redeemed	(1,536)	267
Provision against debt securities	2,969	3,252
Amortisation of preliminary expenses and floatation costs	132	132
	47,921	59,570
(Increase) / decrease in assets		
Term deposit receipt	100,000	150,000
Receivable against reverse repurchase transactions	-	(94,531)
Placements		(95,000)
Investments	(252,407)	(383,218)
Certificates of investment and deposit	3,375	(46,250)
Income receivable	13,040	27,569
Advances against investment	(20)	(10,000)
Advances, deposits, prepayments and other receivables	(30)	(21)
	(136,022)	(451,451)
Increase / (decrease) in liabilities		
Payable to Habib Asset Management Limited - Management Company	3	2,463
Payable to Central Depository Company of Pakistan Limited - Trustee	(1)	19
Payable to Securities and Exchange Commission of Pakistan	(1,076)	(1,123)
Payable on redemption of units	(56,668)	21,055
Accrued expenses and other liabilities	153	44
	(57,589)	22,458
Net cash flow from operating activities	(145,690)	(369,423)
CASH FLOW FROM FINANCING ACTIVITIES		
Net receipts / (payments) from sale and redemption of units	120,736	213,170
Dividend paid during the period	(21,515)	(22,207)
Net increase in cash and cash equivalents during the period	(46,469)	(178,460)
Cash and cash equivalents at beginning of the period	64,847	385,245
Cash and cash equivalents at end of the period	18,378	206,785
	10,0,0	200,700
Cash and cash equivalents at the end of the period comprise of:		
Cash and cash equivalents at end of the period	18,378	106,785
Term deposit receipts maturity of 3 months and less		100,000
	18,378	206,785

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

First Habib Income Fund ("the Fund") was established under a Trust Deed executed between Habib Asset Management Limited (HAML) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on 6 September 2006 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on 3 August 2006 under Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to undertake Asset Management Services as Non-Banking Finance Company under the NBFC Rules by SECP. The registered office of the management company is situated at Imperial Court Building, Dr. Ziauddin Ahmed Road Karachi, Pakistan.

The Fund is an open-ended mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund at the option of the unit holder.

The Fund has been formed to provide reasonable rate of return consistent with reasonable concern for safety of principal amount to the unit holders, along with facility to join or leave the fund at their convenience. The management team seeks to enhance returns through active portfolio management using efficiency tools.

Pakistan Credit Rating Agency (PACRA) has assigned asset management rating of 'AM3-' and 'AA-(f)' to the Management Company and the Fund respectively.

The Fund invests in a diversified portfolio of investment grade term finance certificates, government securities, corporate debt securities, certificates of investments, term deposit receipts, continuous funding system and other money market instruments (including the clean placements). The Fund has been categorised as income scheme.

Title to the assets of the Fund are held in the name of Central Depository Company Limited as a trustee of the Fund.

#### 2. BASIS OF PRESENTATION

This interim financial information has been prepared in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to the unit holders as required under Regulation 38 (g) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations).

This condensed interim financial information does not include all the information required for full annual financial statements and should be read in conjunction with the audited financial statements for the year ended 30 June 2010.

This condensed interim financial information comprise of the condensed interim statement of assets and liabilities as at 30 September 2010 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund, condensed interim cash flow statement and notes thereto for the period ended 30 September 2010.

The comparatives in the statements of assets and liabilities presented in the condensed interim financial information as at 30 September 2010 have been extracted from the audited financial statements of the Fund for the year ended 30 June 2010.

This condensed interim financial information is unaudited.

This condensed interim financial information is presented in Pak Rupees, which is the Fund's functional and presentation currency and has been rounded off to the nearest thousand rupees.

# 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim financial information is the same as those applied in the preparation of the financial statements of the Fund for the year ended 30 June 2010.

### 4. ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires the Management Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual result may differ from these estimates. The significant judgments made by the Management Company in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at and for the year ended 30 June 2010.

5.	BANK BALANCES	Note	(Unaudited) (Audited) 30 September 30 June 2010 2010 (Rupees in '000)		
	Savings accounts Term deposit receipts	5.1	18,378 - 18,378	64,847 100,000 164,847	

5.1 Savings accounts carry profit rates ranging from 5% to 10.5% (30 June 2010: 5% to 11%) per annum.

### 6. INVESTMENTS

6.2

At fair value through profit or loss - held	for trading		
Term Finance Certificates	6.3	256,305	250,432
Provision	6.3.1	(17,213)	(12,719)
	_	239,092	237,713
Government securities	6.4	1,577,720	1,333,212
		1,816,812	1,570,925

6.1 Details of deviations from circular no. 7 of 2009 dated 6 March 2009 issued by SECP required vide circular no. 16 dated 7 July 2010 are as follows:

Name of Non-Compliant Investment	Type of Investment	Value of investment before provision	Provision held, if any	Value of investment after provisioning	% of Gross Assets	% of Net Assets		
Saudi Pak Leasing	Term Finance							
Company	Certificate	17,227	-	17,227	0.93%	0.94%		
Gharibwal Cement Limited	1 Term Finance							
	Certificate	17,600	(17,213)	387	0.02%	0.02%		
Net unrealised (diminution) /appreciation in fair value of investments classified as 'fair value through profit or loss' - held for trading  Fixed income and debt securities - Term Finance Certificates (1,612) Government Securities (1,939)								
				_	(3,551)	(5,730)		

### 6.3 Term Finance Certificates

		Number of certificates				As at 30 Sep	tember 2010		Outstanding
Name of the investee company	Status	As at 1 July 2010	Acquired during the period	Sold during the period	As at 30 September 2010	Carrying value	Market Value	Market value as a percentage of net assets	principal value as a percentage of issued debt capital
Held for trading						(Rupees	in '000)		
Allied Bank Limited	Listed	2,000	-	-	2,000	9,773	9,996	0.54	0.20
Askari Bank Limited - I issue	Listed	2,990	-	-	2,990	14,797	14,615	0.80	0.97
Askari Bank Limited - II issue	Listed	4,190	-	-	4,190	20,318	20,259	1.10	1.35
Bank Alfalah Limited - II issue	Listed	3,140	-	-	3,140	15,451	15,551	0.85	1.24
Engro Corporation Limited	Listed	-	2,000	-	2,000	9,750	9,702	0.53	0.24
Engro Corporation Limited PP -TFC - I	Unlisted	2,000	-	-	2,000	8,961	9,339	0.51	0.23
Engro Corporation Limited PP -TFC - II	Unlisted	3,800	-	-	3,800	17,085	17,382	0.95	0.87
First Dawood Investment Bank Limited	Unlisted	2,900	-	2,900	-	-	-	-	-
IGI Investment Bank Limited	Listed	5,379	-	-	5,379	6,698	6,687	0.36	1.34
Gharibwal Cement Limited	Unlisted	4,450	-	-	4,450	18,576	17,600	0.96	4.40
Orix Leasing Pakistan Limited	Listed	5,500	-	-	5,500	18,271	18,181	0.99	0.73
The Royal Bank of Scotland	Listed	3,090	-	-	3,090	11,504	11,478	0.63	1.43
Saudi Pak Leasing Company Limited - III issue	Listed	5,999	-	-	5,999	17,890	17,227	0.94	2.30
Sitara Chemicals Limited	Listed	4,000	-	-	4,000	16,465	16,179	0.88	1.47
Soneri Bank Limited	Listed	-	2,000	-	2,000	9,915	9,728	0.53	0.81
Standard Chartered Bank (Pakistan) Limited	Listed	4,548	-	-	4,548	21,495	21,620	1.18	2.16
United Bank Limited - III issue	Listed	4,400	-	-	4,400	21,928	21,874	1.19	1.09
United Bank Limited - IV issue	Listed	4,000	-	-	4,000	19,040	18,887	1.03	0.31
Total as at 30 September 2010						257,917	256,305		
Total as at 30 June 2010						255,096	250,432		
Provision							Jnaudited) September 2010	30.	lited) June 110
							(Rup	ees in '000)	
Opening balance							12,719		7,253
Provision for quarter						6.3.1.1	4,494		2,719
*						0.5.1.1	4,424		*
Reversal of provision									7,253)
Closing balance							17,213	12	2,719
							•		

- 6.3.1.1 This represents specific provision made against a debt security in accordance with the provisioning policy of the Fund approved by the Board of Directors of the Management Company.
- **6.3.2** All Term Finance Certificates have a face value of Rs 5,000 each.
- **6.3.3** Significant terms and conditions of Term Finance Certificates outstanding as at quarter end:

Name of the investee company	Remaining principal (per TFC) as at 30 September 2010	Start date	Maturity	Credit rating	Mark-up Rate (Per annum)	Secured / Unsecured
Term Finance Certificates - Held for trading						
Allied Bank Limited - I issue	4,993.00	6-Dec-06	6-Dec-14	AA -	6 Month KIBOR + 1.90 %	Un-Secured
Askari Commercial Bank Limited - I issue	4,989.00	4-Feb-05	4-Feb-13	AA -	6 Month KIBOR + 1.50 %	Un-Secured
Askari Commercial Bank Limited - II issue	4,991.00	31-Oct-05	31-Oct-13	AA -	6 Month KIBOR + 1.50 %	Un-Secured
Bank Al-Falah Limited - II issue	4,989.42	23-Nov-04	23-Nov-12	AA -	6 Month KIBOR + 1.50 %	Un-Secured
Engro Corporation Limited	4,995.00	30-Nov-07	30-Nov-15	AA	6 Month KIBOR + 1.55 %	Secured
Engro Corporation Limited PP -TFC - I	5,000.00	18-Mar-08	18-Mar-18	AA	6 Month KIBOR + 1.25 %	Secured
Engro Corporation Limited PP -TFC - II	5,000.00	18-Mar-08	18-Mar-18	AA	6 Month KIBOR + 1.7 %	Secured
IGI Investment Bank Limited	1,249.50	11-Jul-06	11-Jul-11	A +	6 Month KIBOR + 2.25 %	Secured
Gharibwal Cement Limited PP TFC	4,163.33	18-Jan-08	18-Jan-13	D	6 Month KIBOR + 3.00 %	Secured
Orix Leasing Pakistan Limited	3,330.68	25-May-07	25-May-12	AA+	6 Month KIBOR + 1.50 %	Secured
The Royal Bank of Scotland	3,743.00	10-Feb-05	10-Feb-13	AA -	6 Month KIBOR + 1.90 %	Un-Secured
Saudi Pak Leasing Company Limited III issue	3,123.75	13-Mar-08	13-Mar-13	C	6 Month KIBOR + 1.50 %	Secured
Sitara Chemicals Limited	4,166.66	2-Jan-08	2-Jan-13	AA-	3 Month KIBOR + 1.00 %	Secured
Soneri Bank Limited	4,990.00	5-May-05	5-May-13	A+	6 Month KIBOR + 1.60 %	Un-Secured
Standard Chartered Bank Limited - III issue	4,742.00	1-Feb-06	1-Feb-13	AAA	6 Month KIBOR + 2.00 %	Un-Secured
United Bank Limited - III issue	4,992.00	8-Sep-06	8-Sep-14	AA	6 Month KIBOR + 1.70 %	Un-Secured
United Bank Limited - IV issue	4,995.00	14-Feb-08	14-Feb-18	AA	6 Month KIBOR + 0.85 %	Un-Secured

6.4	Government	Securities

Government sec			Face Value		As at 30 September 2010				
Issue date	Tenor	As at 01 July 2010	Purchases during the period	Sales / Matured during the period	As at 30 September 2010	Carrying value	Market value	Appreciation / (diminution)	Market value as a percentage of net assets
l-				L.	U	(Rupees i	n '000)	l L	
11-Mar-2010	1 Year	75,000	-	-	75,000	71,191	71,001	(190)	3.87
13-Aug-2009	1 Year	150,000	-	150,000	-	-	-	-	-
25-Feb-2010	1 Year	50,000	-	-	50,000	47,655	47,556	(99)	2.59
27-Aug-2009	1 Year	100,000	-	100,000	-	-	-	-	-
10-Sep-2009	1 Year	25,000	-	25,000	-	-	-	-	-
20-May-2010	1 Year	50,000	50,000	-	100,000	92,901	92,477	(424)	5.04
17-Jun-2010	1 Year	-	50,000	-	50,000	46,069	45,819	(250)	2.50
25-Mar-2010	1 Year	-	100,000	-	100,000	94,538	94,228	(310)	5.13
26-Sep-2009	1 Year	-	15,000	15,000	-	-	-		-
11-Mar-2010	6 Months	75,000	-	75,000	-	-	-		-
25-Feb-2010	6 Months	200,000	-	200,000	-	-	-		-
3-Jun-2010	6 Months	50,000	-	-	50,000	48,990	48,946	(44)	2.67
11-Feb-2010	6 Months	100,000	-	100,000	-	-	-	-	-
17-Jun-2010	6 Months	75,000	-	-	75,000	73,181	73,071	(110)	3.98
6-May-2010	6 Months	175,000	-	-	175,000	172,964	172,965	1	9.43
15-Jul-2010	6 Months	-	100,000	-	100,000	96,645	96,484	(161)	5.26
29-Jul-2010	6 Months	-	67,000	-	67,000	64,470	64,340	(130)	3.51
3-Jun-2010	3 Months	50,000	-	50,000	-	-	-	-	-
22-Apr-2010	3 Months	50,000	-	50,000	-	-	-	-	-
6-May-2010	3 Months	150,000	-	150,000	-	-	-	-	-
9-Sep-2010	3 Months	-	200,000	-	200,000	195,851	195,783	(68)	10.67
13-Aug-2010	3 Months	-	133,000	-	133,000	131,485	131,453	(32)	7.16
15-Jul-2010	3 Months	-	50,000	25,000	25,000	24,952	24,952	-	1.36
26-Aug-2010	3 Months	-	315,000	-	315,000	309,964	309,853	(111)	16.88
29-Jul-2010	3 Months	-	85,000	-	85,000	84,446	84,435	(11)	4.60
23-Sep-2010	3 Months	-	25,000	-	25,000	24,357	24,357	-	1.33
Total as at 30 Se	eptember 2010					1,579,659	1,577,720	(1,939)	
Total as at 30 Jur	ne 2010					1,334,278	1,333,212	(1,066)	

#### 7. CERTIFICATE OF INVESTMENTS

The Fund had an investment in certificate of investment amounting Rs. 4 million in Saudi Pak Leasing Company Limited ("SPLC"). Due to financial difficulties being faced by SPLC, SPLC paid Rs. 2.9 million as full and final settlement and the balance amount of Rs. 1.1 million has been written off against the provision of Rs. 2.625 million.

8.	INCOME RECEIVABLE	Note	(Unaudited) 30 September 2010 (Rupees	(Audited) 30 June 2010 in '000)
	Profit accrued on Term Finance Certificates Profit receivable on Bank Deposits		6,917 164 7,081	9,853 10,268 20,121
9.	ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES			
	Deposit with National Clearing Company of Pakistan Limited Deposit with Central Depository Company of Pakistan Limited Others	9.1 9.1	2,500 100 30 2,630	2,500 100 - 2,600

### 9.1 These deposits are non remunerative.

# 10. WORKERS' WELFARE FUND

The Finance Act, 2008 brought an amendment in section 2 (f) of the Workers' Welfare Fund Ordinance, 1971 (the WWF Ordinance) with the intention to make the definition of "Industrial Establishment" applicable to any establishment to which the West Pakistan Shop and Establishment Ordinance, 1969 (1969 Ordinance) applies. As a result of this amendment, the WWF Ordinance has apparently become applicable to all Collective Investment Schemes (CISs) whose income exceeds Rs.0.5 million in a tax year, thus rendering them liable to pay two percent of their total income to Workers Welfare Fund (as defined in section 4 of the WWF Ordinance). The Mutual Fund Association of Pakistan (MUFAP) had filed a constitutional petition before High Court of Sindh in this regard.

On 25 May 2010, the Honourable High Court of Sindh dismissed the petition on the main ground that the MUFAP (petitioner) cannot be held to be entitled to maintain a petition in respect of its member as MUFAP is not aggrieved party in respect of its members and held that the Workers' Welfare Fund Ordinance, 1971 is applicable to the establishment of the petitioner. Consequently, certain representative CISs through their trustees filed a separate petition before Honourable High Court on individual basis on 30 June 2010, which is pending adjudication.

Subsequent to the year ended 30 June 2010, the Ministry of Labour and Manpower, Workers' Welfare Fund, in response to MUFAP's letter dated 31 May 2010 advised that WWF is not applicable on CISs. However, due to differing legal opinions, pending adjudication of the petition filed by the CISs and as a matter of prudence and abundant caution the management company has made provision for Workers Welfare Fund of Rs. 0.856 million in the financial statements for the quarter ended 30 September 2010.

### 11. EARNINGS PER UNIT

Earnings per unit (EPU) for the period ended 30 September 2010, has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 12. FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2010.

#### 13. TRANSACTIONS WITH CONNECTED PERSONS

Connected persons include Habib Asset Management Limited being the Management Company, AL Habib Capital Markets (Private) Limited and Bank AL Habib Limited being companies under common management and Central Depository Company Limited being the Trustee of the Fund.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market norms.

Remuneration payable to management company and trustee is determined in accordance with the provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non - Banking Finance Companies and Notified Entities Regulations, 2008 and the Trust Deed respectively.

Details of the transactions with connected persons are as follows:

	Quarter ended 30 September		
	2010	2009	
	(Rupees i	n '000)	
Habib Asset Management Limited -			
Management Company			
Management fee	6,633	7,522	
Central Depository Company of Pakistan Limited - Trustee			
Remuneration	694	754	
Remuneration	094	734	
Details of the balances with connected persons are as follows:			
	(Unaudited)	(Audited)	
	30 September	30 June	
	2010	2010	
	(Rupees i	n '000)	
Habib Asset Management Limited - Management Company			
Management fee	2,240	2,237	
Central Depository Company of Pakistan Limited - Trustee Remuneration	231	232	

	Quarter ended 30 September 2010		_	Quarter ended 30 September 2009		
<del>-</del>	(Units)	(Rupees in '000)	(Units)	(Rupees in '000)		
Units sold to:	(CIIII)	(respect in oot)	(Clino)	(respects in oot)		
Management Company						
Habib Asset Management Limited	21,630	2,200	34,466	3,500		
Associated Companies						
- Habib Insurance Company Limited	1,035,567	105,000	199,302	20,000		
_		·				
Other related parties						
- Directors of the Management Company	-		1,482	150		
- Habib Asset Mangement Limited -						
Employees Provident Fund	992	100				
Bonus Units Issued:						
Management Company	10.024	1 002	10.000	1.001		
Habib Asset Management Limited	19,024	1,903	18,999	1,901		
4						
Associated Companies			20.262	2.027		
- Habib Insurance Company Limited	-		20,362	2,037		
Other related marting						
Other related parties - Directors of the Management Company	513	£1	457	16		
	94	<u>51</u>	95	10		
<ul> <li>Executives of the Management Company</li> <li>Habib Sugar Mills Limited - Staff</li> </ul>	94		93	10		
Provident Fund			3,038	304		
=			3,038	304		
- Habib Sugar Mills Limited - Employees			2.029	204		
Gratuity Fund			3,038	304		
- Hyderi Hostel Trust			867	87		
- Habib Insurance Company Limited	1 420	1.42	1.000	100		
Employees Provident Fund - Habib Asset Mangement Limited -	1,429	143	1,089	109		
Employees Provident Fund	100	10	72	7		
- Mrs. Shama Sajjad Habib	3,190	319	2,432	243		
- Mr. Salman Hussain D Habib	3,190	319	26	3		
- Mr. Imran Ali Habib	224	22		12		
=			115	13		
- Mr. Murtaza Habib	240	24				
- Mr. Asghar D Habib	240	24	127	13		
- Mr. Qumail Habib	240	24	127	13		
- Mr. Abas D Habib	240	24				
- Mr. Ali Asad Habib	216	22				
- Mrs. Razia Ali Habib	151	15				
_			_			
Units redeemed by:						
Management Company						
Habib Asset Management Limited	52,100	5,300	227,808	23,200		
Associated Companies	440.0==	4.7.4.70	1 020 460	105.000		
- Habib Insurance Company Limited	449,057	45,150	1,029,460	105,000		
Other related parties						
- Executives of the Management Company	_	-	1,738	175		
- Hyderi Hostel Trust			11,862	1,200		
- Habib Asset Mangement Limited -			11,002	1,200		
Employees Provident Fund	299	30	_	-		
=	277					

	-	er ended nber 2010	•	er ended mber 2009
	(Units)	(Rupees in '000)	(Units)	(Rupees in '000)
Units held by:				
Management Company				
Habib Asset Management Limited	751,712	76,953	730,815	75,106
Associated Companies				
- Bank AL Habib Limited	7,224,291	739,551	7,224,291	742,440
- Habib Insurance Company Limited	586,510	60,041	160,285	16,473
Other related parties				
- Directors of the Management Company	21,046	2,154	23,717	2,437
- Executives of the Management Company	3,870	396	2,880	296
- Habib Sugar Mills Limited - Staff	-			
Provident Fund	-	-	147,754	15,185
- Habib Sugar Mills Limited - Employees		-		-
Gratuity Fund		<u> </u>	147,754	15,185
- Hyderi Hostel Trust	-	-	31,081	3,194
- Habib Insurance Company Limited				
Employees Provident Fund	58,609	6,000	52,983	5,445
- Habib Asset Mangement Limited -				
Employees Provident Fund	4,783	490	3,631	373
- Mrs. Shama Sajjad Habib	130,838	13,394	118,278	12,155
- Mr. Salman Hussain D Habib	1,390	142	1,257	129
- Mr. Imran Ali Habib	9,195	941	5,600	576
- Mr. Murtaza Habib	9,854	1,009	6,196	637
- Mr. Asghar D Habib	9,852	1,009		_
- Mr. Qumail Habib	9,847	1,008	-	
- Mr. Abas D Habib	9,847	1,008		
- Mr. Ali Asad Habib	8,847	906	-	
- Mrs. Razia Ali Habib	6,202	635		

# 14. DATE OF AUTHORISATION FOR ISSUE

These interim financial information were authorised for issue by the Board of Directors of the Management Company on October 07, 2010.

For Habib Asset Management Limited (Management Company)

# FIRST HABIB STOCK FUND First Quarterly Report September 2010

# FUND'S INFORMATION

# **Management Company**

Habib Asset Management Limited

### **Board of Directors of the Management Company**

Mr. Ali Raza D. HabibChairmanMr. Imran AzimChief ExecutiveMr. Mohammad Ali JameelDirectorMr. Mansoor AliDirector

### **CFO and Company Secretary**

Mr. Muhammad Shakeel Musani Chief Financial Officer / Company Secretary

# **Audit Committee**

Mr. Mohammad Ali Jameel Chairman
Mr. Ali Raza D. Habib Member
Mr. Mansoor Ali Member

# Auditors

KPMG Taseer Hadi & Co. Chartered Accountants Shiekh Sultan Trust Building No.2, Beaumont Road, Karachi.

#### Trustee

Central Depository Company of Pakistan Limited CDC House, 99-B, Block 'B', S.M.C.H.S, Main Shahra-e-Faisal, Karachi.

# Legal Advisor

Mohsin Tayebaly & Co. Barristers & Advocates, 2nd Floor, DIME Centre, BC-4, Block 9, Kehkashan, Clifton, Karachi.

### Bankers to the Fund

Bank AL Habib Limited

# Registrar

**Internal Auditors** 

A.F Ferguson & Co.

Chartered Accountants

State Life Building, 1-C,

I.I. Chundrigar Road, Karachi.

Gangjees Registrar Services (Pvt.) Limited 516, Clifton Centre, Block-5, Khayaban-e-Roomi, Clifton, Karachi.

Registered Office: 1st Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi-75530

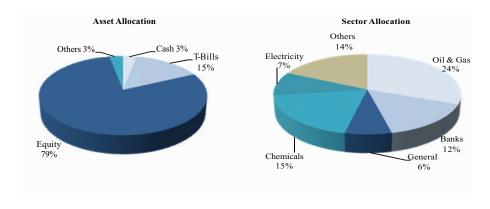
# **DIRECTORS' REPORT**

The Directors of Habib Asset Management Limited are pleased to present the condensed financial statements of First Habib Stock Fund (FHSF), for the quarter ended September 30, 2010.

# **Fund's Performance**

The net assets of the Fund decreased marginally from Rs.130.23 million to Rs.130.18 million during the first quarter of the year ending June 30, 2011. The Net Assets Value (NAV) per Unit of the Fund which was Rs.95.43 at the start of the year improved to Rs. 95.55 as at September 30, 2010. The Fund earned gross income of Rs.1.65 million during the quarter mainly comprising Capital gain realized on sale of investments of Rs.1.42 million and Dividend income of Rs.1.51 million. Furthermore, fund also booked Unrealized loss on investments of Rs.1.89 million during the quarter.

#### **Asset & Sector Allocation**



### **Future Outlook**

The future outlook appears uncertain with the looming problems such as devastation of floods, rising inflation and other issues relating to economy and also on political front. However, better payout by the corporate sector along with the expected introduction of Margin Trading System (MTS) is likely to generate volume and liquidity in the stock market.

### Acknowledgment

We are indeed thankful to our valued investors who have placed their faith and confidence by investing in our Fund. We wish to thank the Securities & Exchange Commission of Pakistan, Central Depository Company (CDC) as Trustee and Lahore Stock Exchange for their continuous support. We also wish to appreciate all the staff members of the Management Company for their dedication and hard work.

On behalf of the Board of Habib Asset Management Limited

> Ali Raza D. Habib Chairman

# CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT 30 SEPTEMBER 2010

	Note	(Un-audited) 30 September 2010	(Audited) 30 June 2010
Assets		(Rupees in	1 '000)
Bank balances	5 Γ	3,673	10,103
Investments	6	124,020	117,683
Dividend and Income receivable	7	1,255	515
Deposits and prepayments	8	2,615	2,600
Receivable against sale of investments		-	244
Preliminary expenses and floatation costs	9	805	855
Total assets	L	132,368	132,000
*******			
Liabilities	10 [	1,321	1,321
Payable to Habib Asset Management Limited - Management Com Payable to Central Depository Company of Pakistan Limited - Tr		59	59
Payable to Securities and Exchange Commission of Pakistan	istee	32	100
Payable against purchase of investment		387	-
Worker Walfare Fund		3	
Accrued expenses and other liabilities		386	293
Total liabilities	L	2,188	1,773
NY 4	-	120 100	120 227
Net assets	=	130,180	130,227
Unit holders' funds (as per statement attached)	=	130,180	130,227
		(Number of	f units)
Number of units in issue	=	1,362,406	1,364,706
		(Rupe	es)
Net asset value per unit	=	95.55	95.43

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	Quarter ended 30 September 2010
	(Rupees in '000)
Income	250
Profit on bank deposits Income from Government Securities	250 368
Gain on sale of investments at fair value through profit or loss -net	1,421
Unrealised (diminution) /appreciation on investments at fair value through	1,721
profit or loss	(1,895)
Dividend Income	1,512
Total income	1,656
Expenses	
Remuneration of Habib Asset Management Limited - Management Company	1,001
Remuneration of Central Depository Company of Pakistan Limited - Trustee	178
Annual fee - Securities and Exchange Commission of Pakistan	32
Brokerage	38
Settlement and bank charges	50
Annual listing fee	5
Auditors' remuneration	70
Amortisation of preliminary expenses and floatation costs	50
Fees and subscription	5
Worker Walfare Fund	3
Printing charges	44
Total expenses	1,476
Net income from operating activities	180
Net Element of income / (loss) and capital gains / (loss) included in prices of units issued less those in units redeemed	3
Net income for the period	183

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	Quarter ended 30 September 2010
	(Rupees in '000)
Net income for the period	183
Other comprehensive income / (loss) for the period	-
Total comprehensive income/ (loss) for the period	183

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-ADITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	Quarter ended 30 September 2010
	(Rupees in '000)
Undistributed (loss) brought forward	(6,243)
Net income for the period	183
Undistributed income / (loss) carried forward	(6,060)

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	Quarter ended 30 September 2010
	(Rupees in '000)
Net assets at the beginning of the period	130,227
Amount received on sale of units	-
Amount paid on redemption of units	(227)
Net Element of (income) / loss and capital (gains) / loss included in prices of units issued less those in units redeemed	(3)
Net income for the period	183
Net assets at the end of the period	130,180
	Number of Units
Units at the beginning of the period	1,364,706
Number of Units Issued	-
Number of Units Redeemed	(2,300) (2,300)
Units at the end of the period	1,362,406

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

	Quarter ended 30 September 2010 (Rupees in '000)
CASH FLOW FROM OPERATING ACTIVITIES	(Kupees III 000)
Net income for the period	183
Adjustments for non-cash items	
Unrealised diminution / (appreciation) on investment at fair value through profit or loss	1 005
Net Element of (income) / loss and capital (gains) / loss included in prices of	1,895
units issued less those in units redeemed	(3)
Worker walfare fund	3
Amortisation of preliminary expenses and floatation costs	50
,,,	2,128
(Increase) / decrease in assets	
Investments	(8,232)
Dividend and Income receivable	(740)
Deposits and prepayments	(15)
Receivable against sale of investments	244
	(8,743)
Increase / (decrease) in liabilities	
Payable to Securities and Exchange Commission of Pakistan	(68)
Payable against purchase of investments	387
Accrued expenses and other liabilities	93
	412
Net cash flow from operating activities	(6,203)
CASH FLOW FROM FINANCING ACTIVITIES	
Net receipts from sale and redemption of units	(227)
Net increase in cash and cash equivalents during the period	(6,430)
Cash and cash equivalents at the beginning of the period	10,103
Cash and cash equivalents as at 30 September 2010	3,673

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

For Habib Asset Management Limited (Management Company)

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE QUARTER ENDED 30 SEPTEMBER 2010

#### 1. LEGAL STATUS AND NATURE OF BUSINESS

First Habib Stock Fund (the "Fund") was established under a Trust Deed executed between Habib Asset Management Limited (HAML) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on 21 August 2008 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on 11 August 2008 under Rule 67 of the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).

The Management Company of the Fund has been licensed to undertake Asset Management Services as Non Banking Finance Company under the NBFC Rules by the SECP. The registered office of the management company is situated at Imperial Court Building, Dr. Ziauddin Ahmed Road Karachi, Pakistan.

The Fund is an open-end mutual fund and is listed on the Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. Units are transferable and can be redeemed by surrendering them to the Fund at the option of the unit holder.

Pakistan Credit Rating Agency (PACRA) has assigned asset management rating of 'AM3 -' to the Management Company.

The Fund has been formed to provide reasonable rate of return consistent with reasonable concern for safety of principal amount to the unit holders, along with facility to join or leave the fund at their convenience. The management team would seek to enhance returns through active portfolio management using efficiency tools.

The policy of the Fund is to invests in a equity securities of listed company, cash and near cash instrument. The Fund has been categorized as equity scheme.

Title of the assets of the Fund are held in the name of CDC as a trustee of the Fund

# 2. BASIS OF PRESENTATION

This interim financial information has been prepared in condensed form in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting and is being submitted to the unit holders as required under Regulation 38 (g) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations).

This condensed interim financial information does not include all the information required for full annual financial statements and should be read in conjunction with the audited financial statements for the Period from ended 30 June 2010.

This condensed interim financial information comprise of the condensed interim statement of assets and liabilities as at 30 September 2010 and the related condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund, condensed interim cash flow statement and notes thereto for the quarter ended 30 September 2010.

As the accounting period of the Fund started on 10 October 2009, therefore, there are no comparative figures to report in respect of condensed interim income statement, condensed interim statement of comprehensive income, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund and condensed interim cash flow statement.

This condensed interim financial information is unaudited.

This condensed interim financial information is presented in Pak Rupees, which is the Fund's functional and presentation currency and has been rounded off to the nearest thousand rupees.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim financial information is the same as those applied in the preparation of the financial statements of the Fund for the period ended 30 June 2010.

### 4. ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information requires the Management Company to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual result may differ from these estimates. The significant judgments made by the Management Company in applying accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at and for the period ended 30 June 2010.

#### 5 BANK BALANCES

This represents saving account maintained with Bank AL Habib Limited and carries profit rate of 10.5% per annum

### 6 INVESTMENTS - at fair value through profit or loss - held for trading

		30 September 2010	30 June 2010
		(Rupees	in '000)
Equity securities	6.1	104,253	117,683
Government securities	6.2	19,767	-
		124,020	117,683

(Un-audited)

(Audited)

### 6.1 Equity securities

	<del></del>		Number of Shar	62		Balance a	s at 30 Septemb	er 2010	Market Value	Market value o
Name of the Investee	As at 1 July 2010	Acquired during the period	Bonus / Right issue	Sold during the period	As at 30 September 2010	Cost	Market value	Appreciation / (diminution)	as a Percentage of	investments as percentage of paid up capital of investo company
			- Number of Shar	es			(Rupees in '0	100)		
UTOMOBILE PARTS & ACCESSORIE										
ak Suzuki Motor Company Limited	28,760	2,500		5,988	25,272	2,008	1,751	(257)	1.35	0.21
ANKS										
llied Bank Limited	-	3,415	-	-	3,415	273	279	6	0.21	0.00
Bank Al-Falah Limited	73,000	-	-	-	73,000	691	599	(92)	0.46	0.00
łabib Bank Limited	70,945	-	-	7,000	63,945	6,219	6,089	(130)	4.68	0.06
labib Metropolitan Bank Limited	82,000	-	-	-	82,000	1,960	1,569	(391)	1.21	0.02
4CB Bank Limited	21,500	12,500	-	8,000	26,000	5,031	4,896	(135)	3.76	0.06
lational Bank Of Pakistan	45,875	1,000	-	6,000	40,875	2,624	2,591	(33)	1.99	0.02
CHEMICALS										
Dawood Hercules Chemicals Limited	24,537	1,998	-	-	26,535	4,641	4,397	(244)	3.38	0.37
Ingro Chemical (Pakistan) Limited	18,800	4,000	-	7,000	15,800	2,763	2,753	(11)	2.11	0.08
auji Fertilizer Bin Qasim Limited	52,500	4,000	-	2,000	54,500	1,419	1,477	58	1.13	0.02
auji Fertilizer Company Limited	65,100	-	-	8,000	57,100	5,885	5,986	101	4.60	0.09
C.I Pakistan Limited	47,676	9,000	-	15,102	41,574	5,034	4,985	(49)	3.83	0.36
otte Pakistan Limited	57,000		-	-	57,000	460	478	18	0.37	0.00
CONSTRUCTION AND MATERIALS										
attock Cement Pakistan Limited	12,400		-	1,000	11,400	811	798	(13)	0.61	0.09
G. Khan Cement Company Limited	49,500		-	14,500	35,000	827	837	10	0.64	0.02
LECTRICITY										
lub Power Company Limited	116,000	2,000	_	15,500	102,500	3,282	3,412	130	2.62	0.03
ot Addu Power Company Limited	157,500	2,000	_	15,500	157,500	6,574	6,473	(101)	4.97	0.07
orrada rover company Emined	157,500				157,500	0,574	0,475	(101)		
INANCIAL SERVICES										
shangir Siddiqui Company Limited	53,000	_	_	7,000	46,000	581	459	(122)	0.35	0.01
	,			7,000		201	457	(122)	0.55	0.01
TIXED LINE TELECOMMUNICATION										
akistan Telecommunication Corporation										
Limited	182,600	-	-	-	182,600	3,250	3,433	183	2.64	0.01
GENERAL INDUSTRY										
ackages Limited	54,700	-	-	3,156	51,544	6,108	5,206	(902)	4.00	0.62
ri-Pack Films Limited	23,515	-	-	-	23,515	2,293	2,328	35	1.79	0.78
NDUSTRIAL ENGINEERING					900					
Millat Tractors Limited	1,561		-	661		432	513	81	0.39	0.18
l Ghazi Tractors Limited	7,713	4,000	-	3,713	8,000	1,641	1,713	72	1.32	0.80
NDUSTRIAL METALS AND MINING										
nternational Industries Limited.	26,987		4.997	2.000	29.984	1,399	1,463	64	1.12	0.12
iternational industries Limited.	20,987	-	4,997	2,000	29,964	1,399	1,403	04	1.12	0.12
ON LIFE INSURANCE										
damjee Insurance Company Limited	26,400	5,050		3,000	28,450	2,233	1,852	(381)	1.42	0.15
astern Federal Union Insurance Company	20,100	5,550	•	3,000	20,430	4,433	1,032	(361)	1.72	0.15
Limited	63 506	_	_	_	63,506	3,121	2,387	(734)	1.83	0.19
labib Insurance Company Limited	19,006	_		_	19,006	239	199	(40)	0.15	0.05
	,		-	•	.,,500	239	199	(40)	0.15	0.05
OIL & GAS										
lational Refinery Limited	46,220	1,120	_	18,435	28,905	5,295	5,841	546	4.49	0.73
bil & Gas Development Company Limited	41,000	10,000		12,000	39,000	5,532	5,683	151	4.37	0.01
akistan Oilfields Limited	27,000	2,000		10,000	19,000	4,116	4,505	389	3.46	0.19
akistan Petroleum Limited	41,500	1,500	6,400	12,000	37,400	5,764	6,448	684	4.95	0.05
akistan State Oil Company Limited	27,000	6,000		12,000	21,000	5,506	5,643	137	4.33	0.33
hell Pakistan Limited	20,795	1,957	-	1,640	21,112	4,845	4,063	(782)	3.12	0.59
				.,540		.,545	.,005	(702)		
HARMA AND BIO TECHNOLOGY										
bbot Laboatories (Pakistan) Limited	34,556	1,000			35,556	3,285	3,147	(138)	2.42	0.32
,						-,	.,	()	•	
otal as at 30 September 2010						106,142	104,253	(1,890)	80.08	6.64
otal as at 30 June 2010						131.828	117,683	-		
						. ,,==	.,	=		

### 6.2 Investment in government securities - 'At fair value through profit or loss'

		Face value			As at 30 September 2010			Market value as a	
Issue date	Tenor	As at 1 July 2010	Purchases during the period	Disposed / Matured during the	As at 30 September 2010	Carrying value	Market value	Appreciation / (diminution)	percentage of net assets
•					(Rupees in '000)-				-
13-Aug-10	3 Months	-	20,000	-	20,000	19,772	19,767	(5)	15.18
						19,772	19,767	(5)	15.18

7	DIVIDEND AND INCOME RECEIVABLE	(Unaudited) September 2010	(Audited) 30 June 2010
		(Rupees	in '000)
	Dividend receivable Profit receivable on saving account	1,228 27 1,255	431 84 515
8	DEPOSITS AND PREPAYMENTS		
	Deposit with National Clearing Company of Pakistan Limited Deposit with Central Depository Company of Pakistan Limited Prepayments 8.1	2,500 100 15 2,615	2,500 100 - 2,600
8.1	These deposits are non-renumerative		
9	PRELIMINARY EXPENSES AND FLOATATION COSTS		
	Unamortised cost Amortised to the income statement during the period Balance as at 30 September 2010	1,000 (195) 805	1,000 (145) 855

9.1 This represents expenses incurred on the formation of the Fund. Regulation 60 (2) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 requires that all expenses incurred in connection with the incorporation, establishment and registration of collective investment scheme (formation cost) shall be reimbursable by a collective investment scheme to an AMC subject to the audit of expenses. The said formation cost shall be amortised by the collective investment scheme over a period of not less then five years or with in the maturity date of collective investment scheme. Accordingly the said expenses are being amortised over a period of five years effective from 10 October 2009, i.e. after the close of initial period of the Fund.

10	PAYABLE TO HABIB ASSET MANAGEMENT		(Un-audited) September 2010	(Audited) 30 June 2010
	LIMITED - MANAGEMENT COMPANY		(Rupees	in '000)
	Management fee	10.1	321	321
	Preliminary expenses and floatation costs	10.2	1,000	1,000
			1,321	1,321

- 10.1 Under the provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non-Banking Finance Company and Notified Entities Regulation 2008, the Management Company of the Fund is entitled to a remuneration during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter of an amount equal to two percent of such net assets of the Fund. The Management Company has charged its remuneration at the rate of three percent per annum for the current year in accordance with the Trust Deed.
- 10.2 This represents expenses incurred by the management Company for the establishment of the funds under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003. These expenses are reimbursable by the fund over a period of five years in equal annual installments.

#### 11 EARNINGS PER UNIT

Earnings per unit (EPU) for the period ended 30 September, 2010, has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

### 12 FINANCIAL RISK MANAGEMENT

The Fund's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the period ended 30 June 2010.

# 13 TRANSACTIONS WITH CONNECTED PERSONS

Connected persons include Habib Asset Management Limited being the Management Company, AL Habib Capital Markets (Private) Limited and Bank AL Habib Limited being companies under common management, Central Depository Company Limited being the Trustee of the Fund.

The transactions with connected persons are in the normal course of business, at contracted rates and terms determined in accordance with market norms.

Remuneration to management company and trustee is determined in accordance with the provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003, Non-Banking Finance Companies and Notified Entities Regulation 2007 and the Trust Deed respectively.

Details of the transactions with connected persons and balances with them are as follows:

		(Unaudited) September 2010 (Rupees in '000)
Habib Asset Management Limited - Management Company Management fee		1,001
AL Habib Capital Markets (Private) Limited - Brokerage house Brokerage		16
Central Depository Company of Pakistan Limited - Trustee Remuneration		178
Details of the balances with connected persons are as follows:	(Unaudite 30 Septem 2010 (I	, , , ,
Habib Asset Management Limited - Management Company Management fee and others	1,321	1,321
Central Depository Company of Pakistan Limited - Trustee Remuneration	59	59
Sale / Redemption of units for the period ended 30 September Units held by:	(Units)	2010 (Rupees in '000)
Management Company Habib Asset Management Limited	150,100	14,342
Associated Companies		
- Bank AL Habib Limited	500,000	47,776
- Habib Insurance Company Limited	350,000	33,443
	5,000	478
- Trakker Direct Insurance Limited		
- Trakker Direct Insurance Limited  Other related parties	7.55	
- Trakker Direct Insurance Limited	7,357 153	703 15

# 14. DATE OF AUTHORISATION

These financial statements were authorised for issue on October 07, 2010 by the Board of Directors of the Management Company.

### 15. GENERAL

13.1

Figures have been rounded off to the nearest thousand rupees.

For Habib Asset Management Limited (Management Company)



# Habib Asset Management Limited

(An Associate Company of Bank AL Habib Ltd.)

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